Technology Proposition and Bank-Readiness Review

Independent banking-domain challenge before a proposition reaches regulated clients

A technically credible proposition can still face gaps in use-case fit, evidence, data, controls, integration, resilience, governance or implementation realism. NFRisk tests those dependencies before a client decision, pilot or mobilisation.

APPROACH

01	02	03	04	05
QUALIFY	**CHALLENGE**	**TRACE**	**PROVE**	**MOBILISE**
Bank problem, buyer, use case and outcome	Claims, limits, relevance and evidence	Data, controls, integration and resilience	Requirements, acceptance and pilot criteria	Actions, discovery, pilot or delivery path

WHEN THIS REVIEW IS APPROPRIATE

- A provider is entering banking, financial crime, payments or regulated finance.
- Priority use cases, buyers or measurable outcomes remain unclear.
- Client discussions expose unanswered data, control or integration questions.
- A proof of concept has generated interest but not a scalable path.
- AI, automation, workflow, API or data claims need banking-domain challenge.

WHAT NFRISK ASSESSES

- Material client problem, target buyer and decision pathway.
- Regulatory and control relevance without overstating the product role.
- Data provenance, integrity, ownership and evidence requirements.
- Architecture, security, resilience and third-party dependencies.
- Operating model, human oversight, delivery and supportability.

TYPICAL OUTPUTS

- Bank-readiness assessment and risk-ranked scorecard.
- Prioritised use cases, buyers and value hypotheses.
- Claim, limitation and evidence challenge log.
- Business, data, control and operational requirements map.
- Integration and implementation dependency assessment.
- Readiness roadmap and proceed, revise, partner or stop view.

ENGAGEMENT STRUCTURE

- Fixed scope for a product, proposition or named opportunity.
- Principal-led and independent of sales targets or endorsement.
- Can conclude at assessment or continue into discovery or pilot design.
- Any provider-facing or client-facing role is disclosed explicitly.

INTENDED OUTCOME

A proposition that can withstand serious bank scrutiny: clear about the problem, credible about claims and limits, and realistic about client dependencies and adoption.

WHY NFRISK

Banking experience connecting financial crime, data, payments, controls, operating models, technology delivery and resilience.

DISCUSS BANK-READINESS

Typical sponsors: CEO / Founder | Product | CTO / CPO | Strategy | Sales | Delivery leadership